### Cleveland State University

# **Monte Ahuja College of Business**

## **Bachelor of Arts Degree**

# **Business Studies Major**

## Fall 2022 - Spring 2023: Recommended Academic Course Sequence

First Year								
Fall Semester	Credits	Major	Gen Ed	Spring Semester	Credits	Major	Gen Ed	
ENG 101 English I	3		W/C	ENG 102 English II	3		W/C	
Math/Quantitative Literacy	3		M/QL	Math/Quantitative Literacy	3		M/QL	
BSM 140 Business Studies Major Experience	1	Х		Arts and Humanities elective **	3		A&H	
Natural Science with Lab elective	4		NSL	FIN 201 Financial Planning or FIN 351 Intro Fin Mgt	3	Χ		
Social Science elective **	3		SS	IST 203 Software Tools	3	Χ		
ASC 101 Introduction to University Life	1		Intro					
Semester Total	15			Semester Total	15			

Second Year								
Fall Semester	Credits	Major	Gen Ed	Spring Semester	Credits	Major	Gen Ed	
ECN 202 Principles of Microeconomics	3	Χ	SS	MKT 350 Principles of Personal Selling	3	Χ		
Arts and Humanities elective **	3		A&H	MKT 301 Fundamentals of Marketing	3	Х		
GAD 250 Business Communication (W)	3	Х	WAC	Flex Core Major Elective	3	Χ		
ACT 221 Introductory Accounting I	3	Х		African American Experience elective	3		DIV	
IST 305 Information Technology for				Natural Science elective	3		NS	
Competitive Advantage	3	Χ						
Semester Total	15			Semester Total	15	_		

Third Year								
Fall Semester	Credits	Major	Gen Ed	Spring Semester	Credits	Major	Gen Ed	
PRM 367 Introduction to Property	3	Х		MGT 321 Organizational Behavior	3	Χ		
Management								
MGT 301 Principles of Management	3	X		INB 301 Introduction to International Business	3	Χ		
OSM 311 Intro. to Operations Management	3	Х		MGT 340 Human Resource Management	3	Х		
Flex Core Major Elective: +	3	Х	WAC/SPAC	Flex Core Major Elective	3	Х		
US Diversity elective	3		DIV	Flex Core Major Elective	3	Х		
Semester Total	15			Semester Total	15			

Fourth Year									
Fall Semester	Credits	Major	Gen Ed	Spring Semester	Credits	Major	Gen Ed		
OSM 442 Innovation Management	3	Х		BUS 351 Business, Society & Government (W)	3	Х	WAC/CAP		
INB 488 Multicultural Marketing	3	Х		MKT 456 Customer Relationship Management	3	Х			
Business 300/400 Elective Course: +	3	Х	WAC/SPAC	Business 300/400 Elective Course	3	Х			
Flex Core Major Elective	3	Х		Flex Core Major Elective	3	Х			
Flex Core Major Elective	3	Х		Flex Core Major Elective	3	Х			
				BUS 498 Bus Undergraduate Completion Exit Evaluation	0	Х			
Semester Total	15			Semester Total	15				
Apply for Spring graduation prior to Sep 9th									
Degree Requirements: 120 Credit Hours & required coursework									

## Fall 2022 – Spring 2023: Bachelor of Arts Degree – Business Studies Major Requirements

Assumptions: college-level readiness in MTH & ENG; no Foreign Language Deficiency. College/Program Notes: Bachelor of Arts students are required to complete 120

hours of course work that includes university, college, and major requirements. Adhering to the recommended sequence outlined in this document provides a balanced workload and ensures that students will have the proper prerequisites and knowledge for maximum benefit of the courses required for this program.

Math Requirement. Completion of any two college level math courses which satisfy the CSU Math/Quantitative Literacy University General Education requirement or use approved transfer college level math courses.

Students must have a minimum of 120 total credit hours, which includes CSU Gen Ed (35 hrs) - 2 WAC courses are a part of the major and 1 Social Science course is a part of the major

Student must complete course BSM 140 by the end of the second semester or sooner of enrollment in the Business Studies program. +Student must select One WAC or SPAC course must be selected within the flex core

Transfer coursework rules: Student must complete a minimum of 46-49 credit hours of Business Studies major coursework among the three core areas of the Business Studies Major: Basic Core/Practical Core/Business Studies Major Core at CSU.

Student must complete 42 credit hours of business courses at CSU and those hours must be at the 300/400 level and completed at CSU only.

Major Graduation Requirement: The course BSM 140 must be completed by the end of the second semester of enrollment in the Business Studies Program. Math requirement: Completion of any two college level math courses which satisfy the CSU Math/Quantitative Literacy category with a grade of "D" or higher. Achievement of a minimum cumulative grade-point average of 2.00 in the Business Studies Major. A student can earn two D grades among any Business Studies program courses without repeating the courses.

#### **University Notes:**

### **University General Education Key**

INTRO = Introduction to University Life (one course)

W/C = Writing/Composition (two courses; C or better required)

M/QL = Mathematics/Quantitative Literacy (two courses)

SS = Social Sciences (two courses from different departments\*\*)

A&H = Arts & Humanities (two courses from different departments\*\*)

DIV = Social Diversity (two courses; one US Diversity and one African American Experience)  $WAC/SPAC = Writing/Speaking\ Across\ the\ Curriculum\ (three\ courses,\ one\ in\ the\ major;\ C\ or\ better\ required)$ 

NS = Natural Sciences (two courses, one of which must have a lab)

\*\* of the four total SS and A&H courses, one must be focused on Africa, Latin America, Asia, or the Middle East (ALAAME)

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