

Cleveland State University  
**Monte Ahuja College of Business**  
Bachelor of Arts Degree  
**Business Studies Major**

Fall 2021 – Spring 2022: Recommended Academic Course Sequence

**First Year**

Fall Semester	Credits	Major	Gen Ed	Spring Semester	Credits	Major	Gen Ed
ENG 101 English I	3		W/C	ENG 102 English II	3		W/C
Math/Quantitative Literacy	3		M/QL	Math/Quantitative Literacy	3		M/QL
BSM 140 Business Studies Major Experience	1	X		Arts and Humanities elective **	3		A&H
Natural Science with Lab elective	4		NSL	FIN 201 Financial Planning or FIN 351 Intro Fin Mgt	3	X	
Social Science elective **	3		SS	IST 203 Software Tools	3	X	
ASC 101 Introduction to University Life	1		Intro				
<b>Semester Total</b>	<b>15</b>			<b>Semester Total</b>	<b>15</b>		

**Second Year**

Fall Semester	Credits	Major	Gen Ed	Spring Semester	Credits	Major	Gen Ed
ECN 202 Principles of Microeconomics	3	X	SS	MKT 350 Principles of Personal Selling	3	X	
Arts and Humanities elective **	3		A&H	MKT 301 Fundamentals of Marketing	3	X	
GAD 250 Business Communication (W)	3	X	WAC	Flex Core Major Elective	3	X	
ACT 221 Introductory Accounting I	3	X		African American Experience elective	3		DIV
IST 305 Information Technology for Competitive Advantage	3	X		Natural Science elective	3		NS
<b>Semester Total</b>	<b>15</b>			<b>Semester Total</b>	<b>15</b>		

**Third Year**

Fall Semester	Credits	Major	Gen Ed	Spring Semester	Credits	Major	Gen Ed
PRM 367 Introduction to Property Management	3	X		MGT 321 Organizational Behavior	3	X	
MGT 301 Principles of Management	3	X		INB 301 Introduction to International Business	3	X	
OSM 311 Intro. to Operations Management	3	X		MGT 340 Human Resource Management	3	X	
Flex Core Major Elective: +	3	X	WAC/SPAC	Flex Core Major Elective	3	X	
US Diversity elective	3		DIV	Flex Core Major Elective	3	X	
<b>Semester Total</b>	<b>15</b>			<b>Semester Total</b>	<b>15</b>		

**Fourth Year**

Fall Semester	Credits	Major	Gen Ed	Spring Semester	Credits	Major	Gen Ed
OSM 442 Innovation Management	3	X		BUS 351 Business, Society & Government (W)	3	X	WAC/CAP
INB 488 Multicultural Marketing	3	X		MKT 456 Customer Relationship Management	3	X	
Business 300/400 Elective Course: +	3	X	WAC/SPAC	Business 300/400 Elective Course	3	X	
Flex Core Major Elective	3	X		Flex Core Major Elective	3	X	
Flex Core Major Elective	3	X		Flex Core Major Elective	3	X	
				BUS 498 Bus Undergraduate Completion Exit Evaluation	0	X	
<b>Semester Total</b>	<b>15</b>			<b>Semester Total</b>	<b>15</b>		
<b>Apply for Spring graduation prior to Sep 9th</b>							
<b>Degree Requirements: 120 Credit Hours &amp; required coursework</b>							

**College/ Program Notes:** The plan above is a suggested guide to ensure that all General Education, College, University, and Major Requirements are met within 4 years of study. Students may deviate from the suggested placement of Gen Ed courses, although the M/QL and W/C requirements should be completed during the first year of study.

**Math Requirement:** Completion of any two college level math courses which satisfy the CSU Math/Quantitative Literacy University General Education requirement or use approved transfer college level math courses.

Students must have a minimum of 120 total credit hours, which includes CSU Gen Ed (35 hrs) – 2 WAC courses are a part of the major and 1 Social Science course is a part of the major.

Student must complete course BSM 140 by the end of the second semester or sooner of enrollment in the Business Studies program.

+Student must select One WAC or SPAC course must be selected within the flex core or 300/400 level business elective.

**Transfer coursework rules:** Student must complete a minimum of 46-49 credit hours of Business Studies major coursework among the three core areas of the Business Studies Major: Basic Core/Practical Core/Business Studies Major Core at CSU.

Student must complete 42 credit hours of business courses at CSU and those hours must be at the 300/400 level and completed at CSU only.

**Major Graduation Requirement:** The course BSM 140 must be completed by the end of the second semester of enrollment in the Business Studies Program. Math requirement: Completion of any two college level math courses which satisfy the CSU Math/Quantitative Literacy category with a grade of "D" or higher. Achievement of a minimum cumulative grade-point average of 2.00 in the Business Studies Major. A student can earn two D grades among any Business Studies program courses without repeating the courses.

**University Notes:**

<b>University General Education Key:</b>	SS = Social Sciences (two courses from different departments)**
INTRO = Introduction to University Life (one course)	A&H = Arts & Humanities (two courses from different departments)**
W/C = Writing/Composition (two courses; C or better required)	DIV = Social Diversity (two courses; one US Diversity and one African American Experience)
M/QL = Mathematics/Quantitative Literacy (two courses)	WAC/SPAC = Writing/Speaking Across the Curriculum (three courses, one in the major; C or better required)
NS = Natural Sciences (two courses, one of which must have a lab)	CAP = Capstone
** of the four total SS and A&H courses, one must be focused on Africa, Latin America, Asia, or the Middle East (ALAAME)	

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