#### Cleveland State University

# **Monte Ahuja College of Business**

Bachelor of Arts Degree **Business Studies Major: On-Campus Track** 

Fall 2025 - Spring 2026: Recommended Academic Course Sequence

| Student Name: | <br>CSU ID number: |  |
|---------------|--------------------|--|
|               |                    |  |

| First Year                                       |         |       |         |   |         |       |           |  |  |
|--|---------|-------|---------|---|---------|-------|-----------|--|--|
| Fall Semester                                    | Credits | Major | Core    | Spring Semester                                     | Credits | Major | Core      |  |  |
| ENG 101 English I                                | 3       |       | FYV     | ENG 102 English II                                  | 3       |       | RPW       |  |  |
| Quantitative & Formal Reasoning                  | 3       |       | QFR     | Quantitative & Formal Reasoning                     | 3       |       | QFR & DDL |  |  |
| BSM 140 Business Studies Major Experience        | 1       | Х     |         | Human Culture & Creativity Elective                 | 3       |       | HCC       |  |  |
| Scientific Inquiry & Investigations Elective     | 3       |       | SII     | FIN 201 Financial Planning or FIN 351 Intro Fin Mgt | 3       | Х     |           |  |  |
| Scientific Inquiry & Investigations Lab Elective | 1       |       | SII Lab | IST 203 Spreadsheet Skills and Applications         | 3       | Х     |           |  |  |
| Inquiry Launch Elective                          | 3       |       | IL      |   |         |       |           |  |  |
| Semester Total                                   | 14      |       |         | Semester Total                                      | 15      |       |           |  |  |

| Second Year                                       |         |       |      |   |         |       |      |  |
|---|---------|-------|------|---|---------|-------|------|--|
| Fall Semester                                     | Credits | Major | Core | Spring Semester                         | Credits | Major | Core |  |
| ECN 202 Principles of Microeconomics              | 3       | Х     | SHB  | MKT 350 Principles of Personal Selling  | 3       | Χ     |      |  |
| Global Human Perspectives Elective                | 3       |       | GHP  | MKT 301 Fundamentals of Marketing       | 3       | Х     |      |  |
| GAD 250 Business Communication (W)                | 3       | Х     | WAC  | Flex Core Major Elective                | 3       | Х     |      |  |
| ACT 221 Introductory Accounting I                 | 3       | Х     |      | American Civic Literacy Elective        | 3       |       | ACL  |  |
| IST 305 Information Systems in the Business World | 3       | Х     |      | OSM 311 Intro. to Operations Management | 3       | Х     |      |  |
| Semester Total                                    | 15      |       |      | Semester Total                          | 15      | ·     |      |  |

| Third Year                                     |         |       |          |                                   |         |       |      |  |
|--|---------|-------|----------|-----------------------------------|---------|-------|------|--|
| Fall Semester                                  | Credits | Major | Core     | Spring Semester                   | Credits | Major | Core |  |
| PRM 367 Introduction to Property<br>Management | 3       | Х     |          | MGT 321 Organizational Behavior   | 3       | Х     |      |  |
| MGT 301 Principles of Management               | 3       | Х     |          | MKT 321 International Business    | 3       | Χ     |      |  |
| Scientific Inquiry & Investigations            | 3       |       | SII      | MGT 340 Human Resource Management | 3       | Х     |      |  |
| Flex Core Major Elective: +                    | 3       | Х     | WAC/SPAC | Flex Core Major Elective          | 3       | Χ     |      |  |
| Complexities of Pluralistic Society Elective   | 3       |       | CPS      | Flex Core Major Elective          | 3       | Х     |      |  |
| Semester Total                                 | 15      |       |          | Semester Total                    | 15      |       |      |  |

| Fourth Year   |         |       |          |  |         |       |      |  |  |
|---|---------|-------|----------|--|---------|-------|------|--|--|
| Fall Semester   | Credits | Major | Core     | Spring Semester                                      | Credits | Major | Core |  |  |
| OSM 442 Innovation Management                               | 3       | Х     |          | BSM 400 Business Decision Making                     | 3       | Х     | CAP  |  |  |
| INB 488 Multicultural Marketing                             | 3       | Х     |          | MKT 456 Customer Relationship Management             | 3       | Х     |      |  |  |
| BUS 351 Business, Society & Government (W)                  | 3       | Х     | WAC/SPAC | Business 300/400 Elective Course                     | 3       | Х     |      |  |  |
| Flex Core Major Elective                                    | 3       | Х     |          | Flex Core Major Elective                             | 3       | Χ     |      |  |  |
| Flex Core Major Elective                                    | 3       | Х     |          | Flex Core Major Elective                             | 3       | Х     |      |  |  |
| General Elective  | 1       |       |          | BUS 498 Bus Undergraduate Completion Exit Evaluation | 0       | Х     |      |  |  |
| Semester Total  | 16      |       |          | Semester Total                                       | 15      |       |      |  |  |
| Apply for Spring graduation prior to Sep 9th                |         |       |          |  |         |       |      |  |  |
| Degree Requirements: 120 Credit Hours & required coursework |         |       |          |  |         |       |      |  |  |

#### Fall 2025 - Spring 2026: Bachelor of Arts Degree - Business Studies Major Requirements

Assumptions: college-level readiness in MTH & ENG; no Foreign Language Deficiency. College/Program Notes: Bachelor of Arts students are required to complete 120 hours of course work that includes university, college, and major requirements. Adhering to the recommended sequence outlined in this document provides a balanced workload and ensures that students will have the proper prerequisites and knowledge for maximum benefit of the courses required for this program.

Quantitative & Formal Reasoning Requirement Completion of any two QFR courses, which satisfy the CSU Inquiry Core Curriculum requirement or use transfer college level math courses. Completion of

two WAC courses are a part of the major. Student must complete course BSM 140 by the end of the second semester or sooner of enrollment in the Business Studies program.

Transfer coursework rules: Student must complete a minimum of 46-49 credit hours of Business Studies major coursework among the three core areas of the Business Studies Major: Basic Core/Practical Core/Business Studies Major Core at CSU. Student must complete 42 credit hours of business courses at CSU and those hours must be at the 300/400 level and completed at CSU only.

Major Graduation Requirement The course BSM 140 must be completed by the end of the second semester of enrollment in the Business Studies Program. Math requirement: Completion of any two college level math courses which satisfy the Quantitative & Formal Reasoning category with a grade of "D" or higher. Achievement of a minimum cumulative grade-point average of 2.00 in the Business Studies Major A student can earn two D grades among any Business Studies program courses without repeating the courses.

#### **Inquiry Core Curriculum Key:**

IL = Inquiry Launch (1 course)

FYV = Finding Your Voice (1 course, C or better required)
RPW = Research & Professional Writing (1 course C or better required)

QFR = Quantitative & Formal Reasoning (2 courses)

SII = Scientific Inquiry & Investigations (2 courses & 1 lab) HCC = Human Culture & Creativity (1 course)

DDL = Data & Digital Literacy (1 course, can be satisfied by a

second FQR course)

GHP = Global Human Perspectives (1 course) ACL= American Civic Literacy (1 course) S/HB = Society & Human Behavior (1 course) CPS = Complexities of Pluralistic Society (1 course)

WAC/SPAC = Writing/Speaking Across the Curriculum (2 courses, one in the major; C or better required) CAP = Capstone

\*\* Inquiry Launch requirement is waived for transfer students.

# One course from the ACL or the CPS category will be waived for students with 60 or more transfer credits.

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#### Cleveland State University

## **Monte Ahuja College of Business**

Bachelor of Arts Degree **Business Studies Major: Online Track** 

### Fall 2025 - Spring 2026: Recommended Academic Course Sequence

Student Name: \_\_ \_\_\_\_\_ CSU ID number:

|  |          |         | F          | irst Year  |         |       |      |
|--|----------|---------|------------|--|---------|-------|------|
| Fall Semester  | Credits  | Major   | Core       | Spring Semester                                      | Credits | Major | Core |
| ENG 101 English I  | 3        |         | FYV        | ENG 102 English II                                   | 3       |       | RPW  |
| Quantitative & Formal Reasoning                            | 3        |         | QFR        | Quantitative & Formal Reasoning                      | 3       |       | QFR  |
| BSM 140 Business Studies Major Experience                  | 1        | Х       |            | Human Culture & Creativity Elective                  | 3       |       | HCC  |
| Scientific Inquiry & Investigations Elective               | 3        |         | SII        | FIN 201 Financial Planning or FIN 351 Intro Fin Mgt  | 3       | Х     |      |
| Scientific Inquiry & Investigations Lab Elective           | 1        |         | SII<br>Lab | IST 203 Spreadsheet Skills and Applications          | 3       | Х     |      |
| Inquiry Launch Elective                                    | 3        |         | IL         |  |         |       |      |
| Semester Total   | 14       |         |            | Semester Total                                       | 15      |       |      |
|  |          |         | Se         | cond Year  |         |       |      |
| Fall Semester  | Credits  | Major   | Core       | Spring Semester                                      | Credits | Major | Core |
| ECN 202 Principles of Microeconomics                       | 3        | Х       | SHB        | MKT 301 Fundamentals of Marketing                    | 3       | Х     |      |
| Global Human Perspectives Elective                         | 3        |         | GHP        | Flex Core Major Elective                             | 3       | Х     |      |
| GAD 240 Online Communication for Business<br>Professionals | 3        | Х       |            | Flex Core Major Elective                             | 3       | х     | WAC  |
| ACT 221 Introductory Accounting I                          | 3        | Х       |            | American Civic Literacy Elective                     | 3       |       | ACL  |
| IST 305 Information Systems in the Business World          | 3        | Х       |            | Scientific Inquiry & Investigations                  | 3       |       | SII  |
| Semester Total   | 15       |         |            | Semester Total                                       | 15      |       |      |
|  |          |         | Ti         | hird Year  |         |       |      |
| Fall Semester  | Credits  | Major   | Core       | Spring Semester                                      | Credits | Major | Core |
| MKT 454 Online Marketing Strategies                        | 3        | Х       |            | MGT 321 Organizational Behavior                      | 3       | Х     |      |
| MGT 301 Principles of Management                           | 3        | X       |            | MKT 321 International Business                       | 3       | X     |      |
| OSM 311 Intro. to Operations Management                    | 3        | Х       |            | MGT 340 Human Resource Management                    | 3       | Х     |      |
| Flex Core Major Elective                                   | 3        | Х       |            | ENT 315 Principles of Innovation & Entrepreneurship  | 3       | X     |      |
| Complexities of Pluralistic Society Elective               | 3        |         | CPS        | Flex Core Major Elective                             | 3       | Х     |      |
| Semester Total   | 15       |         |            | Semester Total                                       | 15      |       |      |
|  | ı        |         | Fo         | urth Year  |         |       |      |
| Fall Semester  | Credits  | Major   | Core       | Spring Semester                                      | Credits | Major | Core |
| OSM 442 Innovation Management                              | 3        | Х       |            | BSM 400 - Business Decision Making                   | 3       | Х     | CAP  |
| INB 488 Multicultural Marketing                            | 3        | Х       |            | MKT 456 Customer Relationship Management             | 3       | Х     |      |
| BUS 351 Business, Society & Government (W)                 | 3        | Х       | WAC        | Business 300/400 Elective Course                     | 3       | Х     |      |
| Flex Core Major Elective                                   | 3        | Х       |            | Flex Core Major Elective                             | 3       | Х     |      |
| Flex Core Major Elective                                   | 3        | Х       |            | Flex Core Major Elective                             | 3       | Х     |      |
| General Elective   | 1        |         |            | BUS 498 Bus Undergraduate Completion Exit Evaluation | 0       | Х     |      |
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